

Programs

“What a nice change-up on the schedule! Walter is by far the best speaker we’ve had yet. I’m so not in the target market to be interested in listening to former sports stars tell their stories! Walter was a nice surprise.”

—Accounts Manager, EventStreams

All Buts Stink!

Does your organization have a culture of accountability? When something goes wrong, does everyone start pointing fingers and making excuses? How much more productive would your organization be if everyone took responsibility for their mistakes and shortcomings and continuous improvement was a team effort? Walter Bond delivers a solid message of personal accountability, overcoming adversity, power of confidence and excellence to the highest degree. Your organization will be rocked with enthusiasm, inspired to work as a team and motivated to achieve to the highest level regardless of the stock market, mortgage crisis or credit crunch. This extraordinarily popular program helps audience members to point the finger at themselves in a fun and safe way. When your audience leaves, they will know they have been *Bonded* by Mr. Accountability.

Your Buts Still Stink!!! (Part 2)

Part II has evolved because of the strong demand from attendees for an encore performance to Walter’s award winning keynote. We hear often that professionals want more of Mr. Accountability. Walter uses different stories and analogies, introducing new strategies and techniques to reinforce the core message of accountability from Part I. It’s an excellent follow up for a subsequent meeting and will leave attendees motivated, inspired, and ready to take action.

Leaders Get Out of The Way!

Think about it for a moment--have you ever met a person that enjoys being bossed around? The most common form of leadership is micro-management—which is destructive, expensive and an organizational buzz kill. Most leaders micro-manage because they have never been sufficiently trained on “how to lead.” In this program, Walter teaches the fundamentals of leadership, the destructive dangers of micro-management, how to improve employee retention and engagement by empowering employees to own what they do and most importantly how it all impacts your bottom line. Leaders will learn the psychology of inspiring, motivating and maintain productive employees for years to come and creating a culture of accountability by America’s Accountability Leader. . . .Mr. Accountability.

Sell It Like You Mean It!

You need your sales force to outthink and outperform the competition and win big in the sales game. Whether you are looking to give your sales team a jolt at the beginning of your year, mid-year or maybe you are looking to finish strong. This program is perfect because it covers the fundamentals. In this program, your team will learn how to: overcome objections, incorporate storytelling, develop sales stamina and learn the secrets of customer loyalty.



Stop making excuses and win BIG!!!

See for yourself what audiences across the country already know about Walter’s programs.