



WASHINGTON  
BANKERS ASSOCIATION

March 10, 2008

Karl Ahlrichs  
Hiring Smart  
1428 N. Salisbury St  
West Lafayette, IN 47906

Dear Karl:

On behalf of the WBA/WFL Human Resources Committee, I would like to thank you for speaking at the 2008 WBA/WFL/OBA Human Resources Conference. As you can tell from the evaluations you scored highly with our group, gave them different ideas to think about and even made them laugh (seemed to surprise one attendee).

We always try to develop an outstanding agenda but never know until we read the reviews as to how well we scored. The committee did a super job helping us with connect with the right speakers. It was Debbie Bronson who suggested you. I have enclosed a copy of the evaluation summary since I thought you'd like to see the results.

It was a pleasure to work with you. We appreciate the time you took to prepare for this conference. We look forward to seeing you at the CFO Conference.

Sincerely,

A handwritten signature in cursive script that reads 'Jennifer Youngquist'. The ink is dark and the signature is fluid and legible.

Jennifer Youngquist

Enclosure

PS If you would be so kind as to send us a copy of your presentation that would be much appreciated.