



DuPont Performance Coatings

February 3, 2005

Karen Harris
Be Invinceable Group

Karen,

I wanted to write a quick note to provide some feedback on Vince Poscente's speaking event at our annual distributor meeting on January 28, 2005.

The feedback we are receiving is overwhelmingly positive regarding Vince's message and the way he delivered it. I have truly lost count on the number of people that have told me, "Vince is the best speaker I have ever heard." I also wanted you to know how much I appreciate the way Vince built our meeting theme and goals into his presentation. He must have taken excellent notes on our pre-meeting teleconference because he did not miss a thing. One last thought, in advance of the event we sent each attendee a copy of Vince's book, *The Ant and the Elephant*. That was an outstanding decision because we were able to make references to it afterwards which helped make our message stick.

I do have one concern. Vince was so great that anyone else next year will be a let down. If asked to describe Vince in one word I would choose **Phenomenal**.

Thank you and best regards,

A handwritten signature in blue ink, appearing to read "Tim Carmack", written over a white background.

Tim Carmack
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