

## Same Day Seminar: Eclipse the Competition

(90 minutes to 2 hours)

Vince's high-octane keynote, *Life in the Fast Lane*, sets the stage for increased learning. This seminar provides an in-depth look at his innovative performance strategies. Vince takes your attendees to a whole new level of understanding on these strategies and still entertains. The result - the attainment of your organization's objectives is accelerated.

## You Will Learn:

- How the mind works
- Why you get the results you get
- How to 'get out of your own way'
- Leadership for the self

## Vince Focuses on 5 Key Areas:

- 1. How to crystallize and clarify your personal and professional vision.
  - a. Vince gives examples in the corporate landscape where a vision with the "emotional quotient" creates more traction.
  - b. Each audience member then experiences an interactive exercise in visioning.
- 2. What it takes to get 100% commitment from you and your people.
  - a. Your audience and corporate culture will take their commitment to a new level.
  - b. Vince uses a powerful experience that exposes each person to better and more lasting commitment.
- 3. The competitive strategies necessary to "win" in today's world.
  - a. Designing a compelling vision can be the single greatest take home from Vince's speech.
  - b. Focused on the gold dot concept, each member participates and buys into this module.
- 4. Techniques to build confidence.
  - a. Vince has each audience member engage in a powerful tool to perform at one's best, every time.
- 5. The importance of and design ideas for peak performance processes.
  - a. Vince ends the presentation with insights on leadership for the self.
  - b. Leading by example is the learning point.

Meeting professional, Renee S. says, "Vince's session was incredible - full of energy of course - but I had huge light bulbs go off for me - he helped me understand what goes on in my brain - why I do & why I don't do. I had no idea that Vince has this knowledge - you usually hear this from PhDs."